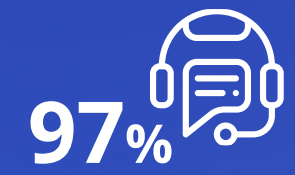




Knowledge and awareness key to meeting NIS2 requirements





97%
customers rate our
technical support
positively



+600,000
Agents worldwide



+4500
Active customers



+40
Countries (EMEA,
Americas, APAC)

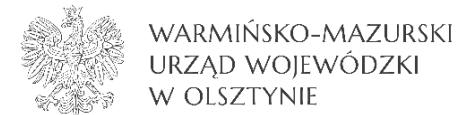


21
Years in IT
management &
cybersecurity

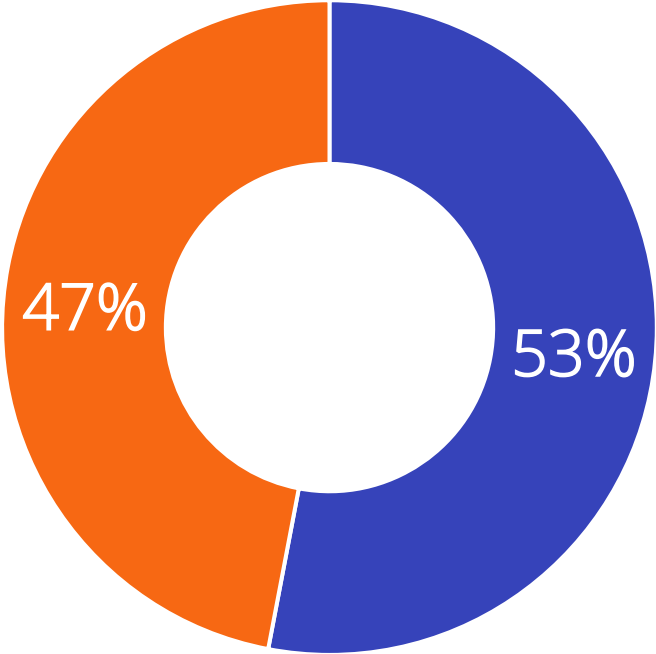


100%
European-owned and
developed

They trusted us



Core Customer Segments



■ Public ■ Private

Main threats:

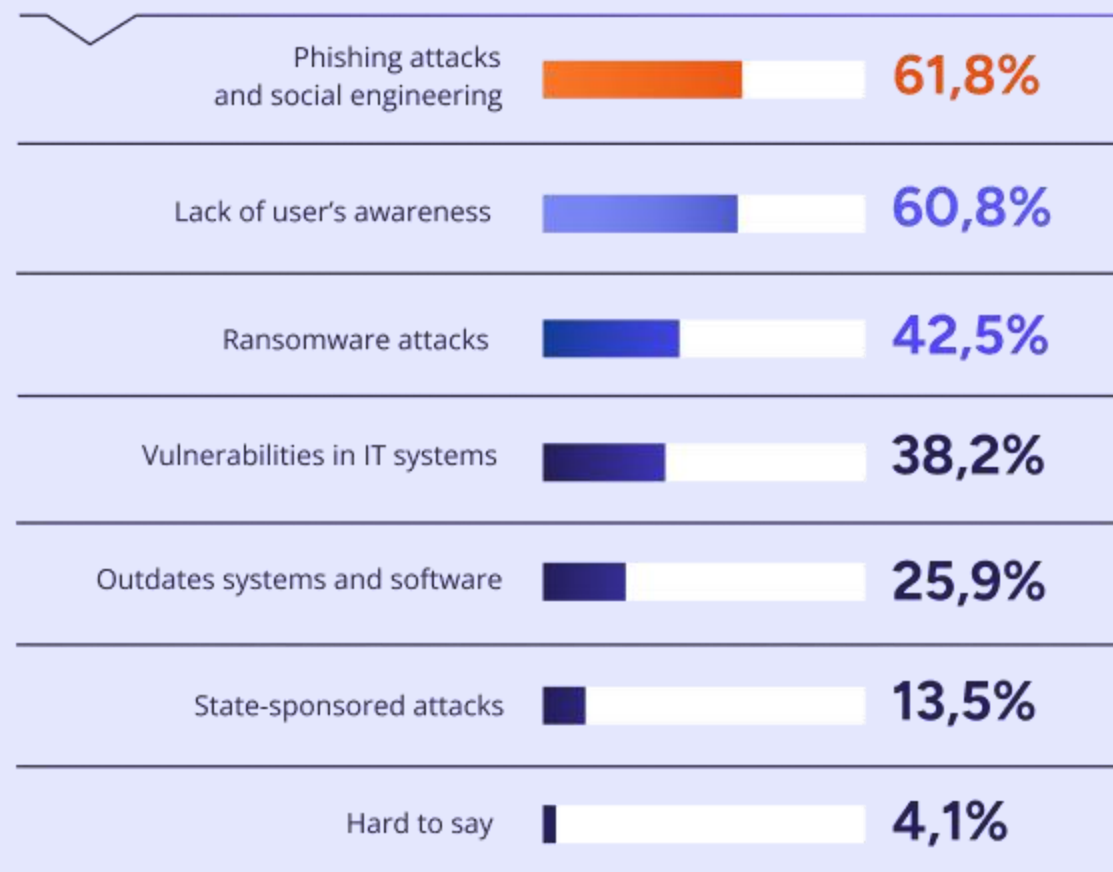
Phishing and social engineering

61,8%

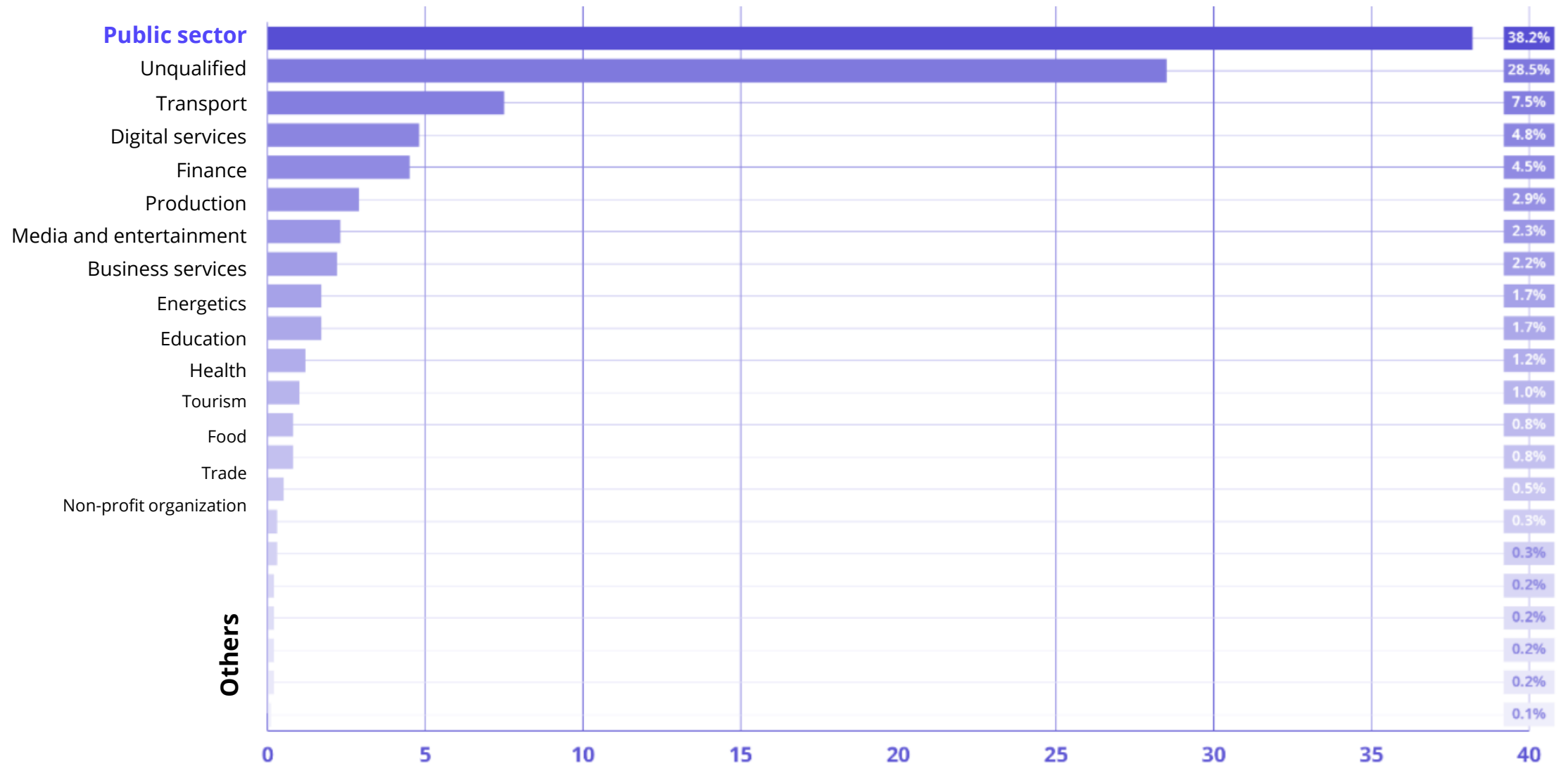
Lack of user knowledge

60,8%

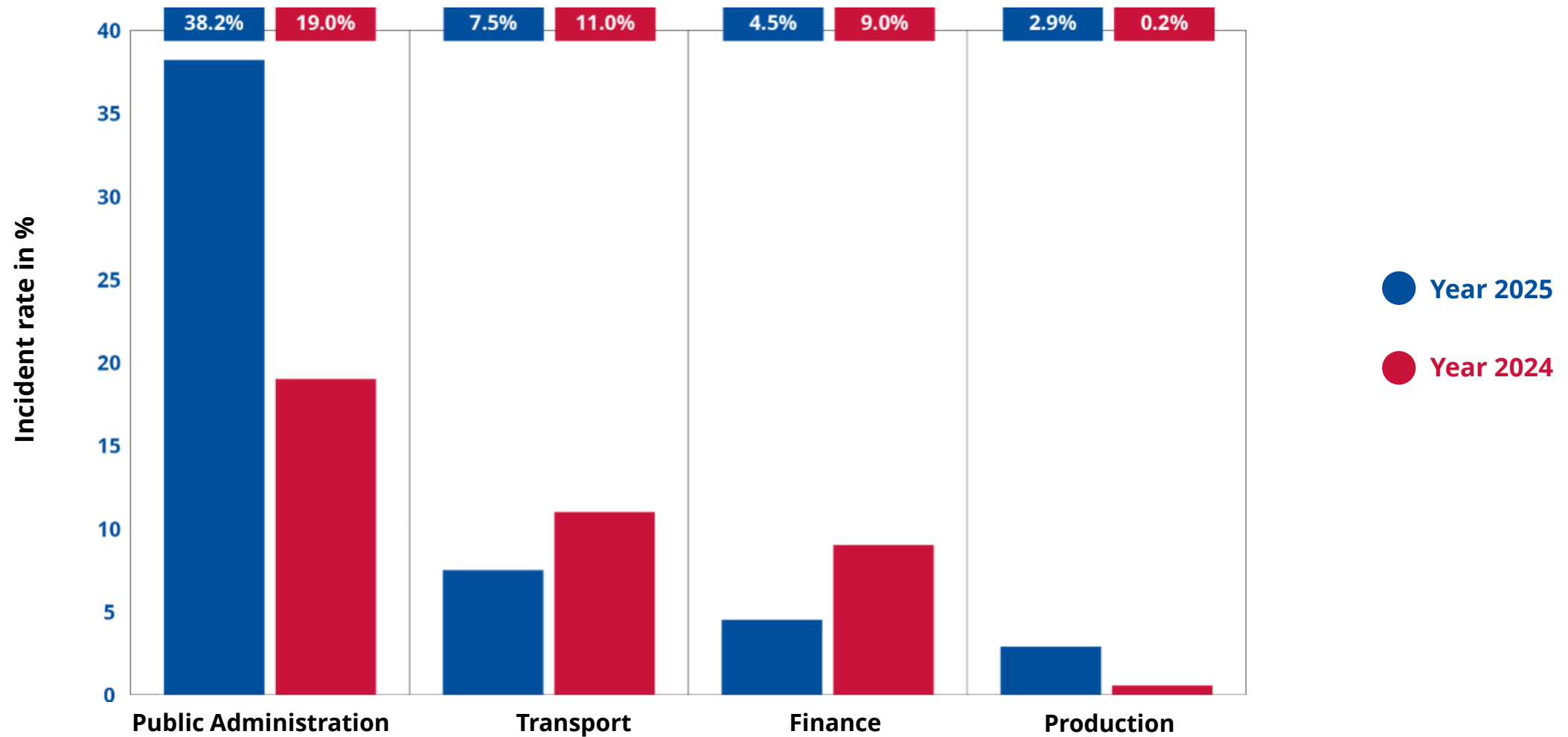
In your opinion, what are the biggest threats to IT security?



Modern attack vectors by sector



Increase in attacks in major sectors



Entity qualification

- ✓ What is the qualification of important and essential entities?
- ✓ How to identify sectors?
- ✓ How do I submit an application for entry?



Essential Sectors in NIS2



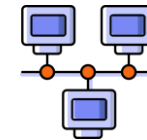
Power engineering



Public administration



Health care



Digital infrastructure



Drinking water supply and distribution



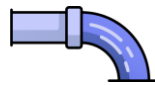
Transport



Banking and financial market infrastructure



ICT service management



Sewage



Outer space

Important Sectors in NIS2



Postal services



Digital service providers



Production and Distribution of Chemicals



Waste management



Scientific research



Production
(medical devices, computers, electronics, machines, devices, cars, transport equipment)

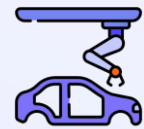


Food Production and Distribution

The important entity and its service

In the context of NIS2, a “service” is an activity provided by an entity that is of significant importance to the functioning of the economy or society, but is not classified as the most critical (these belong to key sectors).

- ✓ The service in the important sector is:
 - important for society or the economy
 - provided by a medium or large enterprise
 - dependent on IT systems
 - potentially exposed to cybersecurity incidents



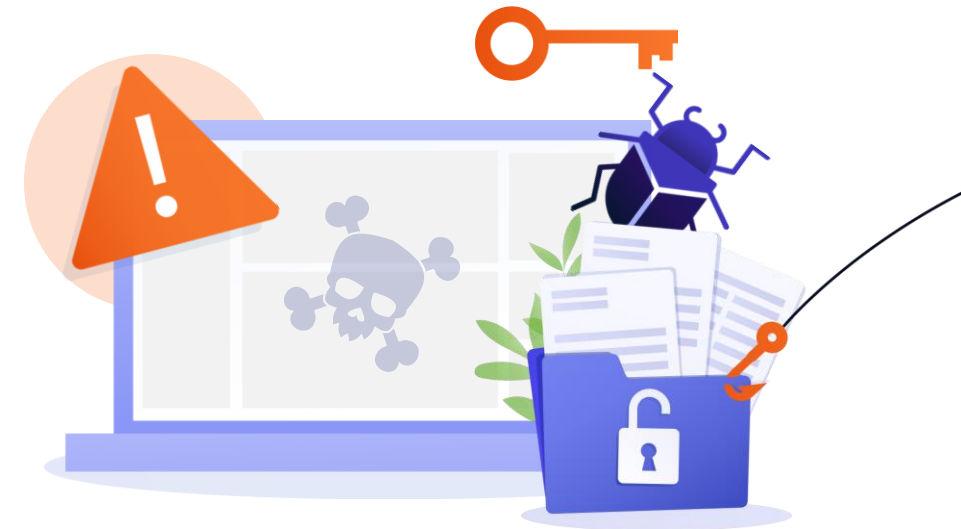
Threats in the era of the NIS2 directive

Threats from employees

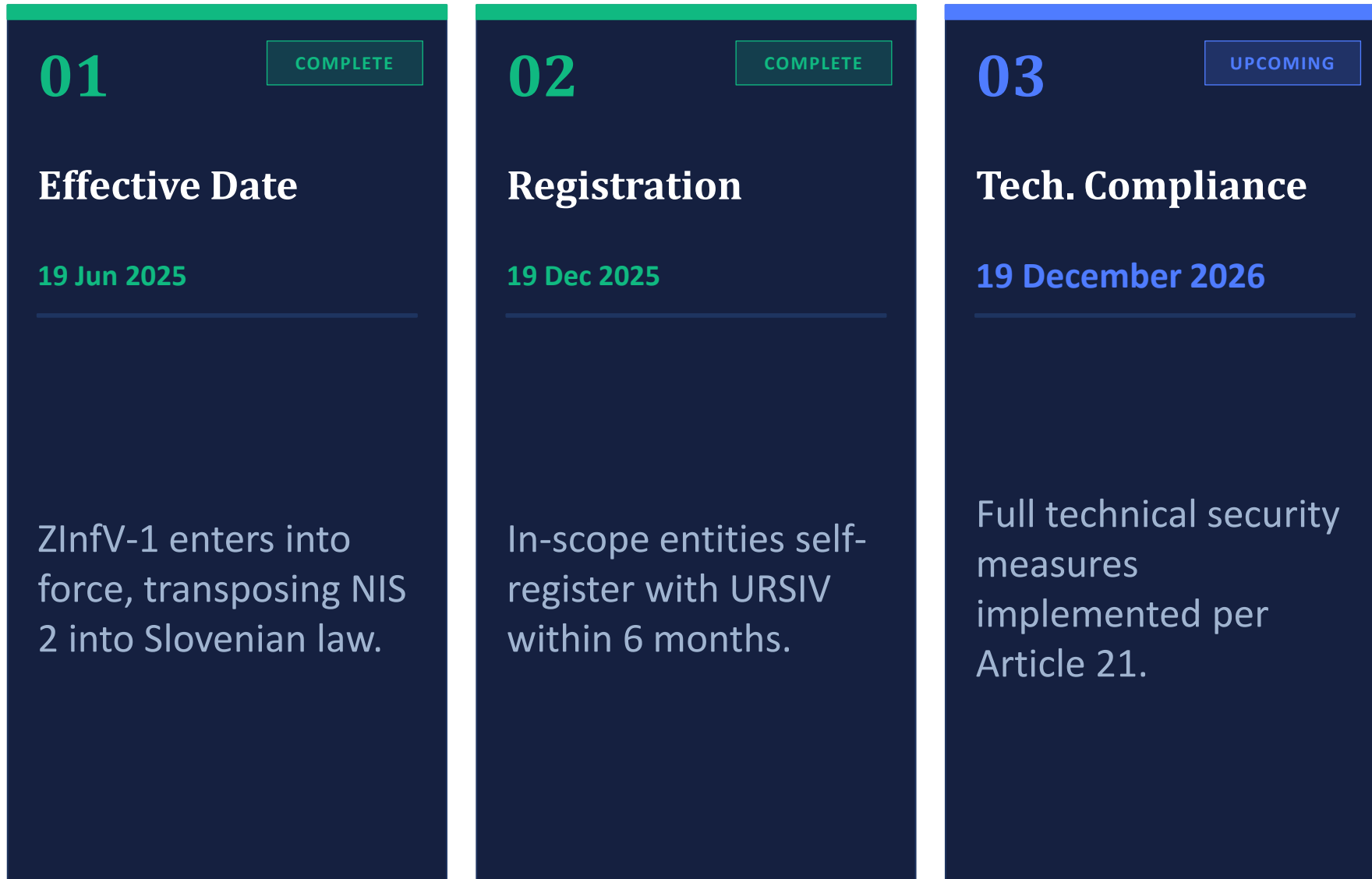
- ✗ Accidental infections by malware, ransomware, viruses, botnet,
- ✗ Leaks of personal data on USB drives
- ✗ Installing risky applications on workstations
- ✗ Unauthorized system access, dangerous employees

Threats from infrastructure

- ✗ Outdated software,
- ✗ No supervision of network events, no event logging
- ✗ Unmonitored critical systems
- ✗ Backup system vulnerabilities



Implementation Timeline



System construction and security implementation

- ✓ How to build an ISMS?
- ✓ How to identify risk?
- ✓ What safeguards are adequate?
- ✓ What safeguards are provided by the regulations?



New responsibilities at NIS2

General rules

Required Resources

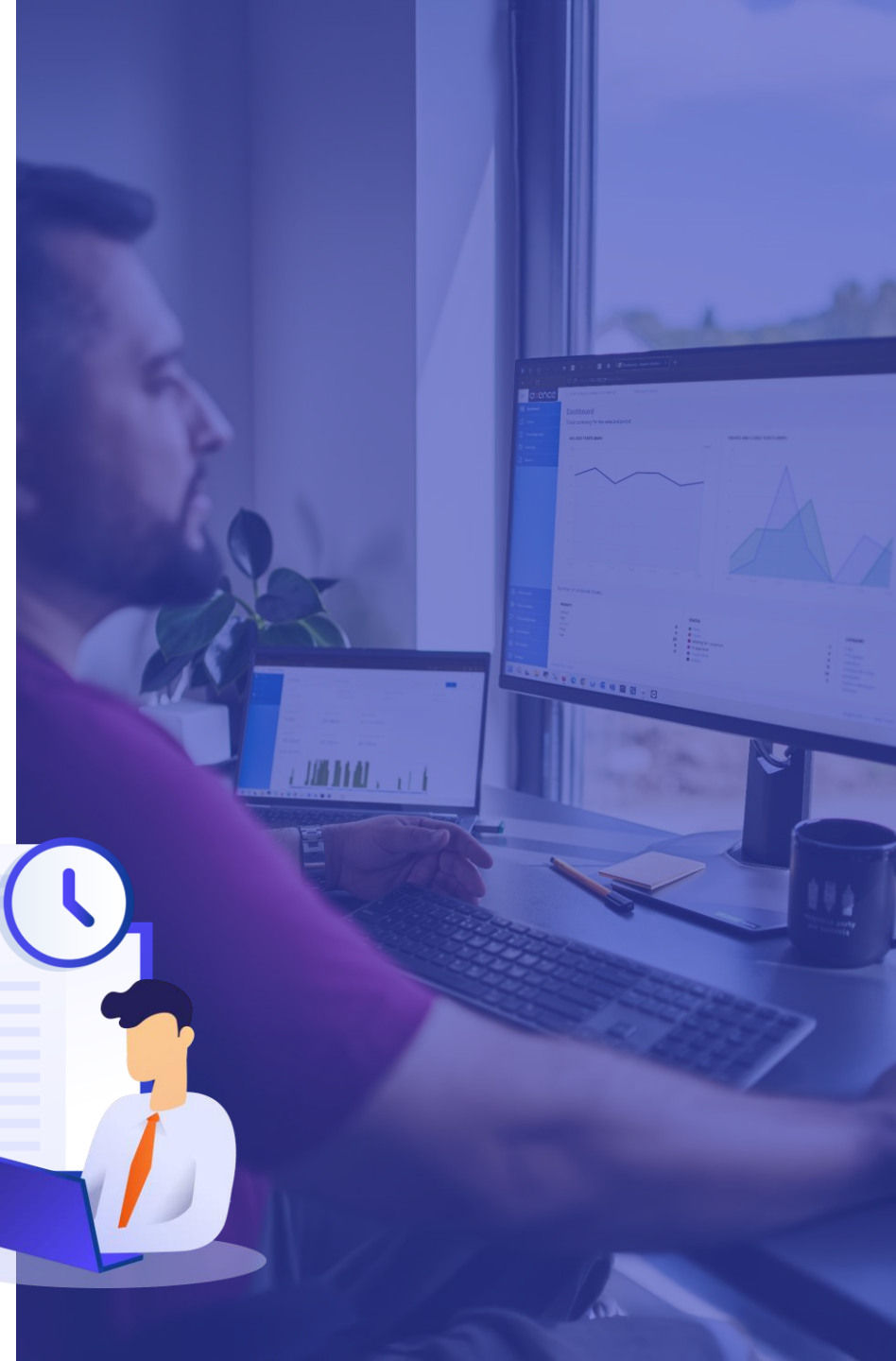
- ✓ Risk analysis and risk management
- ✓ Incident reporting to CSIRT
- ✓ Implementation of system security policy
- ✓ Securing the supply chain
- ✓ Development and implementation of a Business Continuity Plan
- ✓ Regular staff training in cybersecurity
- ✓ Systems architecture
- ✓ Audit
- ✓ The role of Management



24h/72h Rule

NIS2 Incident Reporting Mechanism

- ✓ **Initial notification**
 - within 24 hour of incident detection
- ✓ **Interim report**
 - within 72 hour of incident detection
- ✓ **Final report**
 - within 1 month from incident report



Format and content of reports

Quality and completeness of the information provided

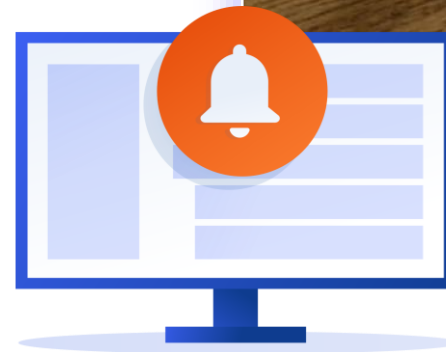
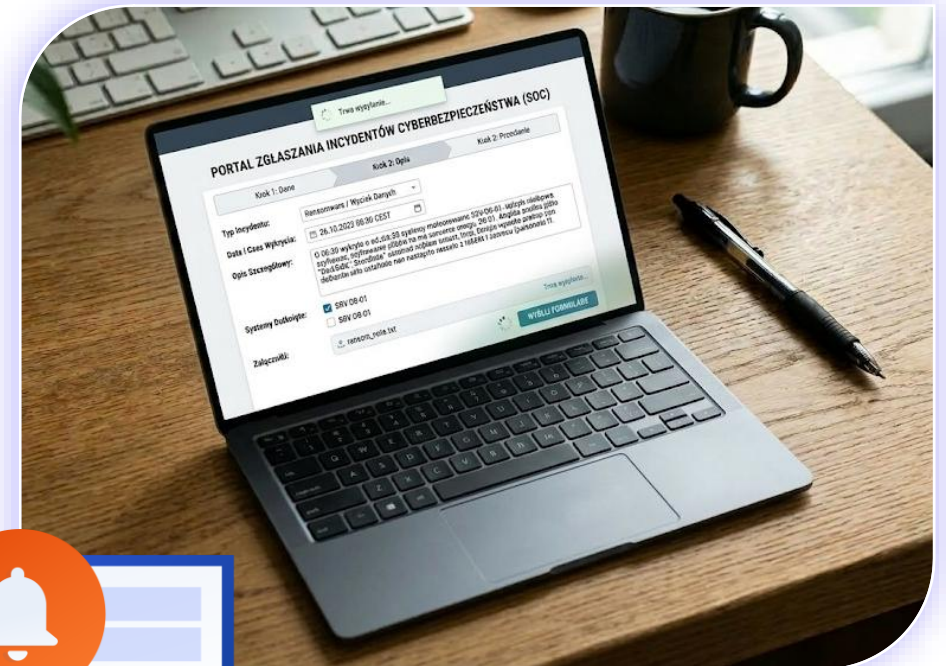
- ✓ Date and time of the event and detection
- ✓ Type of incident
- ✓ Scope and scale
- ✓ Impact and consequences
- ✓ Root cause
- ✓ Actions taken and planned next steps



The process of notifying cyber incidents in the organization

Preparation and implementation

- ✓ Defined roles and responsibilities
- ✓ Integration of NIS2 requirements into IR procedures
- ✓ Automated detection and alerting
- ✓ Maintaining readiness for communication with CSIRT
- ✓ Staff training and exercises
- ✓ Cooperation with external entities



Surveillance measures in NIS2

Surveillance tools

- ✓ On-site inspection and remote monitoring
- ✓ Independent and targeted security audits
- ✓ Requesting information, access to data and documents
- ✓ Issuing warnings regarding violations
- ✓ Issuing binding orders and commands



Penalties in NIS2

Possible consequences and penalties

- ✓ Temporary suspension of certification or authorization
- ✓ Temporary ban on holding management positions
- ✓ Penalties in the following amounts will/could be imposed on a key or important entity for failure to fulfil its obligations under the Act:
 - In the case of a **essential entity**, up to 10M EUR or up to **2%** of global annual turnover
 - In the case of an **important entity**, up to 7M EUR or up to **1.4%** of global annual turnover
- ✓ **Periodic penalty for each day of delay** – if the authority issued a warning or decision and the entity does not comply with it
- ✓ Management has obligations



The most important benefits of having Axence nVision®

You will meet legal requirements

- ✓ Mechanisms supporting the application of the GDPR
- ✓ ISO 27001 certified supplier, not on the DWR list
- ✓ Solutions supporting the NIS2 directive

You will reduce costs

- ✓ Information about network failures and problems before they occur
- ✓ Full knowledge of unused software

You will minimize the risk of penalties

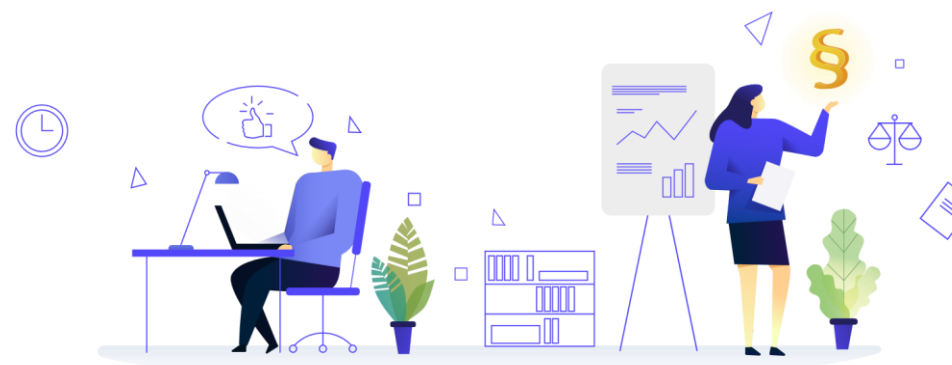
- ✓ For acting in accordance with directives and laws
- ✓ For data leaks

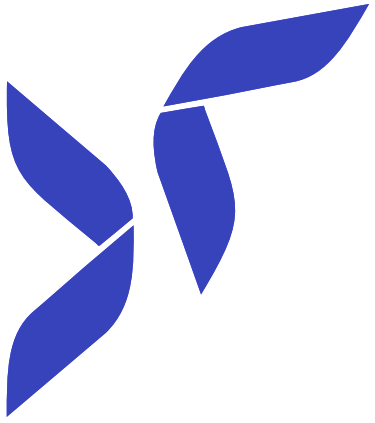
You will ensure the security of your company

- ✓ Blocking dangerous websites and applications
- ✓ Solutions supporting the ISO 27001 standard
- ✓ Control over access to resources

You will organize remote work

- ✓ Secure, encrypted access to your company computer
- ✓ Remote technical support system for employees
- ✓ Monitoring work efficiency





nVISION

axence®



\$5,600

**Network
downtime / per
minute**

\$1,2 m

**Overspend &
Shadow IT**

\$4,45 m

Per data breach

*IBM - Cost of data breach report

*Flexera - State of IT Asset Management Report





Your IT. Your Modules. Your Rules.

One product | Six modules
Single database



Network

ITSM | ITAM | CMDB | Endpoint management & Cybersecurity

78%

admins rated real-time monitoring as most useful function



Agentless devices discovery

Threshold alerts via Teams / Slack / SMS

Live auto-generated topology maps

Critical service auto-restart

Pain Point

- ✘ Unauthorized device joined network
- ✘ Network failure location unknown
- ✘ Critical service crashed at 3am
- ✘ Fixing before users notice problems
- ✘ No historical network event record



Solved

- Auto-discovery fires alert immediately ✔
- Topology highlights the failed node ✔
- Auto-restarts without human intervention ✔
- Proactive threshold alerts & automation ✔
- Full searchable timestamped event log ✔

Inventory

ITAM | SAM | CMDB | Endpoint management & Cybersecurity

88%

of public organizations run
unlicensed software



Full HW, SW & OS
Audit per endpoint

Owned & Installed
licenses count

MSI remote software
deploy and removal

Automatic asset
registry

Pain Point

- ✘ No visibility of installed software estate
- ✘ License compliance unknown before audit
- ✘ Software rollout to 200 machines takes days
- ✘ Auditor requests asset register, nothing exists
- ✘ EOL software running somewhere undetected



Solved

- Full audit runs automatically per endpoint ✓
- SAM shows over-deployment in real time ✓
- Push MSI from console in minutes ✓
- Inventory built it automatically already, export ✓
- Flagged continuously, not just at audit ✓

Helpdesk

ITSM | ITAM | Knowledge | Support

#1

rated module of nVision



Ticketing with SLA tracking

Buil-in remote desktop

Application Kiosk

Knowledge base | Whistleblower channel

Pain Point

- ✘ Security incident needs all-staff notification
- ✘ Remote endpoint needs support, no tools
- ✘ Ticket queue unfairly distributed
- ✘ Users bypassing IT to install software
- ✘ No asset context when ticket opens



Solved

- Desktop Alert hits every screen instantly ✓
- Built-in remote desktop, zero extra cost ✓
- Auto-routing rules balance it automatically ✓
- Kiosk creates a controlled approval channel ✓
- Inventory asset linked directly to ticket ✓

Users

CMDB | SAM | UAM | Endpoint management & Security

90%

cyberattacks begins with only phishing



Websites and Apps blocking by policy

Bandwidth monitoring and control

After-hours activity alerts

Full GDPR-Compliant per-user activity log

Pain Point

- ✘ Malicious sites reached on managed devices →
- ✘ Data exfiltration suspected, nothing to prove it →
- ✘ Unauthorized applications running on endpoints →
- ✘ HR investigation needs user activity evidence →
- ✘ Bandwidth consumption source unidentified →

Solved

- Category-based blocking enforced at endpoint ✓
- User activity log is the forensic record ✓
- Process blocking enforced silently, centrally ✓
- Per-user log exports on demand, GDPR-clean ✓
- Per-user tracking shows it live and historically ✓

DataGuard

CMDB | ITAM | Endpoint management & Security



Not content DLP - device control
+ files & paths audit



USB and removable
media device policy

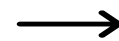
File operations - who,
what, when, where

Defender / Firewall
compliance

BitLocker enforcement
across endpoints

Pain Point

- ✘ Unknown devices connecting to endpoints
- ✘ File copied or deleted, no record who did it
- ✘ Endpoint encryption status unknown
- ✘ Defender turned off on some machines
- ✘ NIS2 requires endpoint protection evidence



- Only approved devices allowed, enforced centrally ✔
- Every file operation logged with full attribution ✔
- BitLocker status visible and enforceable remotely ✔
- Non-compliant endpoints surfaced automatically ✔
- BitLocker and Defender logs ready for auditor ✔

Solved

SmartTime

Work time & Productivity



Objective data for IT & HR - not surveillance, no guesswork



System-level active vs idle time tracking

Productive, unproductive app classification

Private time - disable possible

Pain Point

- ✘ Remote worker productivity unverifiable
- ✘ Overtime dispute, no neutral data source
- ✘ Monthly attendance reports take hours



Solved

- Active time recorded at system level ✔
- SmartTime log is the neutral reference ✔
- Visible for manager in seconds ✔



Bonus



Admin Center

Web dashboard | Reports



Browser based - any device, no VPN

Shareable read-only dashboard links

Live + Historical data

All modules aggregated in selective views

Pain Point

- ✗ Scattered data across tools
- ✗ Critical incidents unnoticed
- ✗ Risky stakeholder data exposure

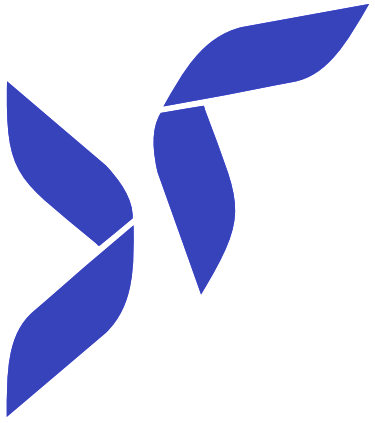


Solved

Unified web browser dashboard ✓

Automatic real-time or historical data ✓

Read-only secure sharing ✓



Bonus II



NIS2 Compliance map

Obligation → Module

INVENTORY	NETWORK	HELPDESK	DATAGUARD	USERS
-----------	---------	----------	-----------	-------

Risk Analysis & Asset Identification



Incident Management & Detection



Cybersecurity Training & Hygiene



Business Continuity & Crisis Management



Supply Chain Security



Vulnerability Management



Cryptography & Encryption Policies

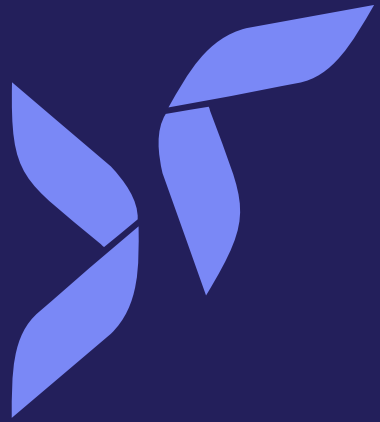


Access Control & Personal Security



Incident Reporting Deadlines





What it is.

What it's not.



Where it fits?



- ✓ Windows-based environment → 20-5000 endpoints
- ✓ Operating infrastructure → On-premise
- ✓ NIS2 / cybersecurity audit → Needed / In progress
- ✓ Multi-location → Centralized remote support
- ✓ No SaaS subscription → Perpetual license

Where to be upfront?



- ❌ No patch management (yet) → Inventory shows which OS version is installed on every machine
- ❌ DataGuard ≠ DLP → Device control + file & path audits only
- ❌ Windows-first today → MacOs / Android on the roadmap
- ❌ Not MSP native → 1 installation per customer / doable but no data separation in HelpDesk

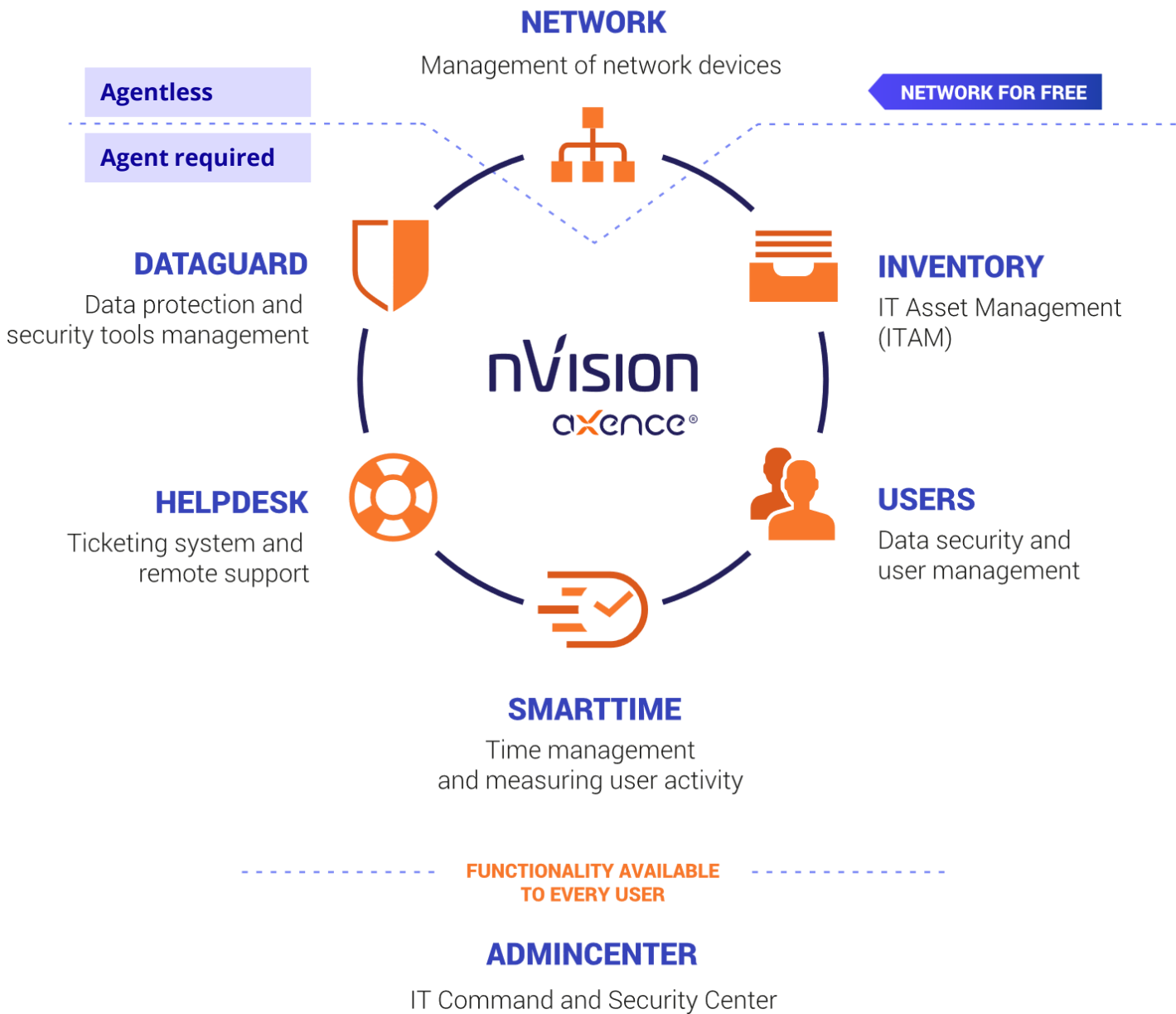
"Working on the support
desk isn't stressful at all"

Josh, 25 years old



Don't be like Josh





Pick & choose

- IT Service Management (ITSM)
Network, Helpdesk
- IT Asset Management (ITAM)
Network, Helpdesk, Inventory, Dataguard
- Configuration Management Data Base (CMDB)
Network, Helpdesk, Inventory, Dataguard, Users
- Software Asset Management (SAM)
Network, Helpdesk, Inventory, Dataguard, Users
- Service Desk
Helpdesk
- Endpoint Management & Security
Network, Inventory, Dataguard, Users

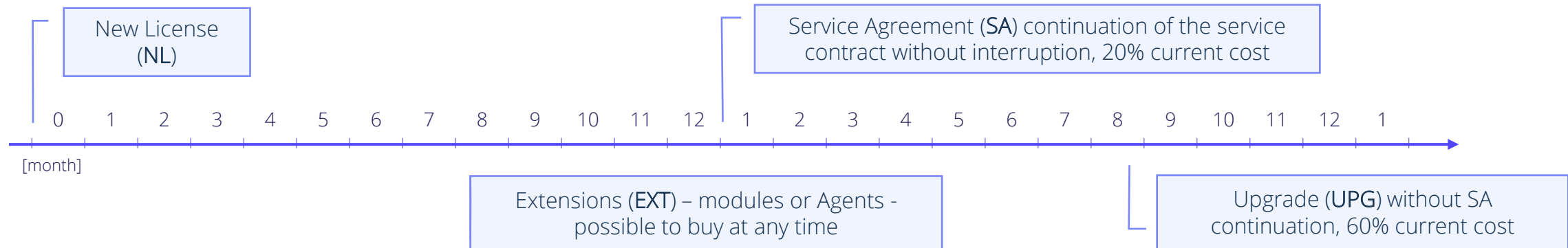
Licensing
Network + Any module

Axence nVision® PRO - licensing

Module	Agents (monitored workstations / users)	
	Min / Max	Increment
Network (Agent less)	--- / ---	---
Inventory	20 / ---	1
Users	20 / ---	1
Data Guard	20 / ---	1
Help Desk	20 / ---	1
Smart Time	20 / ---	1

Flexible module configuration

one Agent = number of workstations or users sessions at a the time
 it determines how the number of AnV Agents is calculated for standard workstations and Windows terminal servers



Axence nVision® licenses types

License type	Validity	Complimentary bonus	Remarks
PRO	perpetual	<ul style="list-style-type: none">• Network module• maintenance support for 12 months• software update for 12 months	After initial 12 months the maintenance support and software update available in annual subscription model.
Test License	1-3 months	<ul style="list-style-type: none">• maintenance support	For potential clients / registered projects
Trial License	1 months	<ul style="list-style-type: none">• maintenance support	For potential clients who want to test nVision (self registration on Axence website)

- ✓ number of monitored network devices (Network) > **unlimited**
- ✓ number of administrator / operator > **unlimited**
- ✓ remote Axence nVision® administration consoles > **unlimited**





axence®

Thanks!

Mariusz Maślanka